



„We make signal transmission easy and reliable using groundbreaking technology. “

With this vision DEV Systemtechnik is a well established company since more than 15 years. We are specialized in all kinds of RF signal routing.

As a single source supplier for RF Signal Handling along the entire signal transmission path from antenna to receiver, we deliver scalable, competitively priced solutions to achieve a fully redundant system, which minimizes your risk of failures through signal loss. As a long standing partner for broadcasters, satellite ground stations and cable head ends we realise user-friendly products for coax or fiber transmission.

To expand our business internationally also in future and to offer competence for providing solutions we count on skilled staff committed to our targets. We would like to strengthen our international activities especially in the countries France, Switzerland, North Africa and Spain and therefore we are looking for an highly motivated and experienced

Sales Engineer/Area Sales Manager (f/m)

Your Tasks:

- Responsible for Business Development via prospecting, qualifying and selling
- Sell a full range of DEV products and services; requires consultative-selling skills
- Manage client relationship through all phases of the sales cycle
- Responsible for tracking customer information, forecasts and reports
- Develop and maintain prospect and customer list based on strategic marketing data and other sources for sales leads in our CRM system

Your Qualification:

- You are an electrical engineer
- You have long and proven experience in successful acquisition and sales of investment goods, ideally in telecommunication engineering in B2B sales
- French is your mother tongue. In addition your English is fluent in speaking and writing
- You are highly motivated and disciplined. Setbacks are a challenge for you
- You are used to communicate in a reliable and self-conscious way with our international business partners
- Your attitude and way of working is structured, analytic as well as solution oriented
- Your work style is autonomous and organized. You keep cool in hectic situations
- MS Office is your standard working tool

Interested?

We are looking forward to get to know you. An open-minded team, modern working conditions as well as an attractive salary is provided by us. Your task offers a flexible working scope in a company which steadily grows and is open for new paths.

Please send us your informative application in English language with resumé, certificates and indication of your salary expectations as well as your earliest date of start – preferably by E-Mail.

Of course we will treat your application confidentially.

Please apply online:

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